

UNITED STATES DEPARTMENT OF JUSTICE  
WASHINGTON, D.C. 20530

RECEIVED  
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REGISTRATION UNIT

SUPPLEMENTAL STATEMENT

*Pursuant to Section 2 of the Foreign Agents  
Registration Act of 1938, as Amended*

For Six Month Period Ending 30 JUNE 1982  
(Insert date)

Name of Registrant  
JAPAN ECONOMIC INSTITUTE Of America

Registration No.  
929

Business Address of Registrant  
1000 Connecticut Avenue, N.W., Suite 211, Washington, D.C. 20036

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? ☐ Yes ☒ No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☐

n/a

If yes, identify each such person and describe his services.

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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## II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

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9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

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10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

Government of Japan

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## III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Government of Japan

See attached listing of activities

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<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

The answer to question 11 has listed all of the activities of the corporation during the period of the report. Some, but not all, of these activities constitute "political propaganda" as defined by the Act.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

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<sup>2</sup> The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	
2/01/82	Government of Japan	For the promotion of the	\$175,907.00
3/31/82	Government of Japan	interests of the Government	46,470.00
4/26/82	Government of Japan	of Japan in the areas de-	20,250.00
4/28/82	Government of Japan	scribed in Exhibit B of the	183,362.00
		Registration Statement.	
4/26/82	Government of Japan	Preparation and distribution	37,500.00
		of the forth annual <u>Yearbook</u>	
		of U.S.-Japan Economic	
		<u>Relations</u>	

462,489.00

Total

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(c).

<sup>4</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
January 1, 1982 - June 30, 1982			
	Robert C. Angel	Salary	\$26,070.27
	Edward J. Lincoln	Salary	19,576.74
	Susan MacKnight	Salary	16,695.00
	Yoshio Nakamura	Salary	15,357.78
	Fumiko Mori	Salary	13,975.26
	Barbara Wanner	Salary	11,970.51
	Phyllis Genther	Salary	2,687.50
	Mary Snow	Salary	11,224.74
	Support Staff	Salary	41,012.89
	Ralph Newton	accounting consultant	2,286.00
	Charles Von Loewenfeldt	public relations consultant	18,000.00
	Wilbur Monore Associates	consultant	5,000.00
	Carl Byoir & Assoc.	consultant	1,500.00
	Donald Lerch	consultant	7,000.00
	Elinor Berg	editorial consultant	11,111.45]
	Richard Bloom	photographic consultant	2,193.00
	H.G. Smithy Co.	rent of space	29,223.59
	American Express	entertainment expense	2,667.99
	International Club	entertainment expense	1,952.07
	various vendors	hospitalization	7,777.56
	" "	taxes	12,729.68
	" "	insurance	2,918.80
	" "	Books & subscriptions	9,441.73
	" "	depreciation	4,680.00
	" "	maintenance	1,897.61
	" "	office supplies	3,555.71
	" "	travel	3,642.02
	" "	printing, printing supplies & graphic design services	29,685.37
	" "	postage	7,082.51
	" "	courier service	1,328.12
	" "	telephone	5,628.12
	" "	temporary help	5,603.67
	" "	advertising & solicitation	1,692.90
	" "	dues	1,407.69
	" "	miscellaneous expenses	3,518.08

\$342,089.76

Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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**V - POLITICAL PROPAGANDA**

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Foreign Ministry  
Government of Japan  
Tokyo, Japan

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<sup>5</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?

Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Government of Japan

\$150.00 - estimated on the basis of ratio to total activities

January 1 - June 30, 1982

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts ☐ Magazine or newspaper ☐ Motion picture films ☒ Letters or telegrams  
articles

☐ Advertising campaigns ☐ Press releases ☒ Pamphlets or other publications ☒ Lectures or speeches

☐ Other (Specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials ☒ Newspapers ☒ Libraries  
☒ Legislators ☒ Editors ☒ Educational institutions  
☒ Government agencies ☒ Civic groups or associations ☐ Nationality groups

☐ Other (Specify) \_\_\_\_\_

21. What language was used in this political propaganda:

☒ English

☐ Other (Specify) \_\_\_\_\_

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☒ No ☐

#### VI - EXHIBITS AND ATTACHMENTS

##### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup> Yes ☐ No ☐

Exhibit B<sup>7</sup> Yes ☐ No ☐ n/a

If no, please attach the required exhibit.

- (a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>6</sup> The Exhibit A, which is filed on Form ORB-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup> The Exhibit B, which is filed on Form ORB-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.



26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6-month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☐ No ☐ n/a

If no, list names of persons who have not filed the required statement.

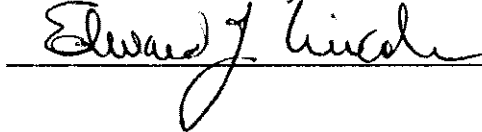
The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

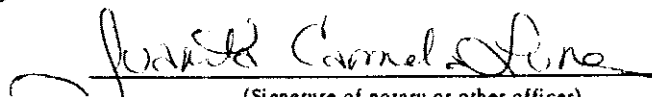
  
Robert C. Angel, President

Edward J. Lincoln, Vice President



Subscribed and sworn to before me at 1000 Connecticut Ave, Wash. DC.

this 26th day of July, 19 82

  
(Signature of notary or other officer)  
My Commission Expires: October 14, 1982

<sup>8</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

## **JAPAN ECONOMIC INSTITUTE of America**

SUITE 211 • 1000 CONNECTICUT AVENUE, NW • WASHINGTON, DC 20036 • (202) 298-5633 TELEX 248723

ROBERT C. ANGEL, President

RECEIVED  
U.S. EMBASSY  
OFFICE OF THE  
CHIEF OF MISSION

JUL 30 9 23 AM '82

INFORMATION  
SECTION  
REGISTRATION UNIT

### **ACTIVITIES REPORT**

**April 1, 1982 - June 30, 1982**

The following highlights of Japan Economic Institute of America activities during this period are divided into five categories for easier identification. Where pertinent, activities of each individual are identified separately. At other times activities are merely identified as Institute functions.

The categories are as follows:

1. Reports
2. Publications
3. Representation
4. Speeches and presentations by JEI Officials
5. Press and Media Relations

This report cannot cover in specific detail all of the activities of each Institute staff member; but, it provides, in broad form, samples of what the Institute is doing in many areas to accomplish the objectives as outlined in the agreement with the Embassy of Japan.

## I. Reports

### JEI Report - A

From April 1, 1982 to June 30, 1982 JEI prepared 14 issues of JEI Report (numbers 13A - 27A)

- 13A The Domestic Political Situation in Japan
- 14A Executive-Legislative Branch Interaction on Trade Reciprocity
- 15A U.S. Agricultural Exports to Japan: A Review of 1981 Sales
- 16A The World Economy: A Review of 1981
- 17A Japan's Economy in 1981
- 17C Official Actions Affecting International Trade: March 1 - 31, 1982
- 18A Japan's Energy Situation: Past Performance and Future Prospects
- 19A U.S.-Japan Military Co-Production
- 20A U.S.-Japan Competition in Computer Peripheral Equipment
- 21A Fiscal Policy in Transition
- 22A Energy Security in Japan
- 23A Mid-Year Review of U.S. Foreign Economic Legislation
- 24A U.S. Exports to Japan, by Commodity, 1981
- 24C Official Actions Affecting International Trade: May 3 - 28, 1982

### JEI Report - B (formerly called Japan Insight)

During the period of this report JEI issued 12 reports in the series entitled JEI Report B. This series describes developments in Tokyo and Washington affecting U.S.-Japan trade, and was formerly called Japan Insights. (numbers 13 - 24)

- 13B The Impact of Capital Controls on the Yen Rate
  - Administration Proposes Compromise on Reciprocity Issue
  - Trade Package Debated
  - Washington Working on Trade-Access Problem
  - Aviation Accord Won't Fly
  - United States Steps up Pressure on Japan Over Plywood Standard
  - Tokyo Voices Discontent over International Pressure on Trade
  - EC to Challenge Japan at GATT
  - U.S. Trade Deficit Widened in 1981 to Near-Record Level: Part 11
  - Notes
- 14B March Foreign Exchange Market Report
  - Weinberger Calls for Greater Defense Efforts
  - LDP Trade Mission Returns from Europe
  - Japan's Car Exports to United States to Stay at 1.68-million Level
  - Spring Wage Negotiations Progress Report
  - House Committee Discusses Asian-Pacific Sealane Security
  - General Motors Ties Up with Fujitsu Fanuc on Robots
  - Notes
- 15B Further Capital Controls Mulled to Help Support Falling Yen
  - EC Commences GATT Complaint Against Japan
  - Senator Hart Introduces High Tech Market Access Bill
  - New York City Subway-Car Contract Stirs Controversy
  - Export Trading Company Legislation Shows Signs of Life
  - The Japan-Argentina Economic Relationship
  - Japan's Diet Passes FY 1982 Budget
  - Trilateral Commission Meets in Tokyo
  - NTT Seeking Out U.S. Participation in Joint R & D Projects

- 16B Bilateral Talks Held on Japan's Import Quotas; Medfly Impasse Continues  
 U.S. Proposes GATT Consultations on Agricultural Issues  
 Reciprocity in Agriculture Proposed  
 Japan's Exports Declining in 1982  
 Export-Import Bank "War Chest" Bill Considered on Senate Floor  
 Effect of Japan's Distribution System on Imports  
 Statistical Supplement
- 17B Japan's U.S.-Bound Car Exports Within FY 1981 Limit  
 MAFF Officials Upset by New U.S. Demands  
 Talks on U.S. Cigarette Sales in Japan Stalled  
 New Approach Needed to Solve Aviation Dispute: Brock  
 Dialogue Resumed on Export Trading Company Legislation  
 Spring Labor Offensive Results  
 French Fever in Tokyo  
 Green Card Controversy Grows
- 18B Private Sector Opinion Split on Agricultural Liberalization  
 Bilateral Working Group on High-Technology Issues Established  
 April Exchange Market Report  
 Solarz Subcommittee Reviews Economic Developments in Japan  
 Vice President Bush Visits Tokyo  
 Japan's Fishing Quota Further Reduced  
 Boom in VCR Sales Over?  
 World Oil Demand Forecast  
 New Five-Year Plan Proposed
- 19B Japan's Economic Dilemma  
 Restrictive Atmosphere Prevails as Japan's FY 1983 Budget Compilation Begins  
 Report on Economic Security Stresses Energy, Food Supply and Strategic Metals  
 Japan Proposes Bilateral Pension Talks  
 Machine Tool Imports From Japan Come Under Fire  
 Polls Show Admiration, Concern over Japanese Economic Presence  
 Statistical Supplement
- 20B Japan's Participation in Recent International Trade Talks  
 Bilateral Agricultural Talks to Resume  
 Japan Dispatches Financial Mission to U.S. and Europe  
 Ambassador Brock Rejects Reciprocity Approach  
 Eximbank Debate Heats Up Again in Congress  
 Government Administrative Commission to Release Report on Public Corporation  
 Japan's Population Aging, EPA Council Says  
 MITI Ready to Sign Information-Exchange Contracts with Foreign Firms on Fifth  
 Generation Computer Project
- 21B Japan Prepares for the Versailles Summit  
 Opposition to Agricultural Liberalization Stalls Market Access Package  
 Recent Moves Increase Access to Japan's Capital Market  
 House Panel Considers Trade in Services and High Technology Products  
 Export Credit War May Be Averted  
 Response to Administrative Reform Proposals in Japan  
 Japanese Land Prices Curb Housing Construction
- 22B Japan Announces Further Market-Access Measures  
 May Exchange-Market Report  
 China's Premier Visits Tokyo  
 Provisional Agreement Reached on Aviation Dispute  
 U.S. Government Procurement Practices Come Under Scrutiny  
 Japan's Fiscal Reconstruction Program in Trouble  
 IEA Meets in Paris  
 GM Turning to Japan for Future Small-Car Offerings  
 UAW Presses for Local-Content Legislation  
 Notes

- 23B Final Aspects of the Versailles Summit  
Japan Releases First-Quarter 1982 GNP Data  
Political Implications of the Lockheed Convictions  
Foreign Competition in Machine Tools  
Japanese Semiconductor Makers Plan Another Rise in Investment Outlays  
MITI Releases Energy Overview  
Worker Retraining Bill Faces Administration Opposition  
Corporate Profits Up in Japan  
Notes  
Statistical Supplement
- 24B Senate Finance Committee Acts on Reciprocity Bill  
Concern Grows in Tokyo About International Financial Developments  
U.S. Units of Japanese Firms Subject to U.S. Job-Bias Laws  
Japan's North-South Initiatives  
Overseas Development Assistance Figures for 1981  
Japanese Foreign Direct Investment at Record-Shattering Level in 1981  
Prime Minister Suzuki Addresses U.S. Disarmament Session  
Cutbacks Urged in Petrochemical Industry  
Foreign Relations Committee Unlikely to Act on Japan's Defense Policy

#### Japan Economic Survey

During the period JEI published three issues (Vol. VI, No. 4 - 6) of Japan Economic Survey. This publication highlights developments affecting U.S.-Japan economic relations, and is circulated on a complimentary basis to approximately 3,500 policy relevant Americans. These include senators, congressmen, executive branch officials, business executives, journalists and academics. The Japan Economic Survey frequently includes a "Commentary" section featuring the opinions of guest contributors on economic issues of interest. The Japan Economic Survey is published on a monthly basis.

- 4 Special Issue on House Foreign Affairs Subcommittee Hearings on US-Japan Relations  
March 1 - Trade and Defense Highlight Debate  
March 3 - Historical Context of the Relationship  
March 9 - Views on the Soviet Threat  
March 17 - U.S.-Japan Defense Cooperation  
Commentary: Interview with Dr. Fred H. Sanderson
- 5 Japan's U.S.-Bound Car Exports within FY 1981 Limit  
Weinberger Calls on Japan to Augment Defense Efforts  
Asian-Pacific Sealane Security: Japan's Role  
Japanese Exports Down in 1982  
U.S., Japan Wrap Up Trade Talks  
Senator Hart Introduces High Technology Trade Bill  
Commentary: Interview with Ambassador Philip H. Trezise
- 6 Japan Announces Further Market-Access Measures  
U.S.-Japan Working Group on Technology  
Foreign Firms to Participate in Computer Projects in Japan  
House Panel Reviews Trade in Services and High Technology  
Access to Japan's Capital Markets Eased  
Japan's Economic Security  
Promoting U.S. Exports: The Export-Import Bank  
Japan's Economic Dilemma  
Commentary: Interview with John Sylvester

## JAPAN REPORT

During the period JEI published three issues of Japan Report which analyzes commercial developments in the Japanese, American and third country markets. This is written in Washington from Japanese-language sources (e.g., trade journals, newspapers, and the like). Numbers 151-153

### 2. Publications

#### Yearbook of U.S. Japan Economic Relations in 1980

This publication was prepared under the direction of Dr. Edward Lincoln and provides an account of the events affecting U.S.-Japan economic relations during the calendar year 1980. The book continued to be distributed on a request basis.

#### Yearbook of U.S. Japan Economic Relations in 1981

Extensive work was done on the compilation of material for this edition of the Yearbook. Again, prepared under the direction of Dr. Edward Lincoln, the reference book will contain both economic analysis and data. Distribution is expected to begin in mid-July 1982.

#### U.S.-Japan Agricultural Trade in 1981

The current edition of this pamphlet was distributed to government officials, business executives, senators and congressmen and will continue on a request basis.

#### Toward a More Viable U.S.-Japan Trade Relationship

This pamphlet was written by Wilbur F. Monroe and distributed by JEI during this period. The pamphlet addresses the issue to the bilateral trade imbalance between the two countries. Distribution was to government officials, business executives and senators and congressmen, and will continue on a request basis.

### 3. Representation

#### Robert C. Angel

On April 5 provided Mr. Kano of Asahi TV with suggestions for his program on U.S.-Japan trade frictions.

On April 7 talked with Ambassador James Hodgson about U.S. services industry penetration in Japan's market.

On April 7 attended a reception at George Washington University at which a new journal was announced.

On April 9 discussed JEI's Regional Outreach Program with Dr. Roger Swanson of the U.S. Chamber of Commerce.

On April 13 attended JEI's annual Agriculture Conference in New Orleans.

On April 14 interviewed Ambassador Philip Trezise for JES.

On April 14 talked with Professor Gaston Sigur about current U.S.-Japan relations.

On April 15 talked with William Piez of the Department of State about current U.S.-Japan relations.

On April 16 attended the Columbia University Japan Seminar in New York.

On April 19 discussed the program of the new Korea Economic Institute with John Bennett, the Director.

On April 21 provided suggestions for a speaker at the St. Louis Japan-America Society to Carl Beckers.

On April 25 talked to Gregg Rubenstein of the Department of State about current U.S.-Japan relations.

On April 22 and 23 met with business leaders in Minneapolis, MN to discuss U.S.-Japan economic relations.

On April 27 provided Gary Setterburg of the Continuing Legal Education Branch of the Minnesota Bar Association with suggestions about his upcoming program with Japan.

On April 28 discussed current U.S.-Japan relations with Kazuo Aichi and Mr. Ohki, members of Parliament.

On April 29 exchanged views on U.S.-Japan relations and discussed Japan's foreign aid policy with Takashi Hosomi, Governor of the Overseas Economic Cooperation Fund.

On May 3 talked with Jack Huddleson of the American Express office in Tokyo about the recently established office of Trade Ombudsman in Tokyo.

On May 3 discussed the State of Hawaii programs relating to Japan with Mr. Thomas Sakata of the Governor's office.

On May 4 talked with Clyde Prestowicz of the Department of Commerce about the office of Trade Ombudsman.

On May 5 discussed U.S.-Japan relations with Mr. Richard Erickson of the U.S.-Japan Friendship Commission.

On May 10 discussed current U.S.-Japan relations with Professor James Morley of Columbia University.

On May 18 discussed current U.S.-Japan economic relations with William Barnds of the House Foreign Affairs Committee, Subcommittee on Asian and Pacific Affairs.

On June 2 discussed current U.S.-Japan relations with Dr. Michael Blaker of Georgetown Center for Strategic and International Studies.

On June 11 discussed current U.S.-Japan economic relations with William Piez, Economic Minister at the U.S. Embassy in Tokyo.

On June 14 attended a meeting on Japan's defense policies at the Georgetown Center for Strategic and International Studies.

On June 18 talked with John Ray of USTR about the long-term outlook for U.S.-Japan relations.

On June 21 talked with William Anawaty about American exports of manufactured cigarettes to Japan.

On June 23, 24, 25 attended meetings of the National Advisory Council on Continuing Education.

On June 25 talked with Ambassador James Hodgson about current U.S.-Japan relations.

On June 29 discussed current U.S.-Japan agricultural trade with Ray Lett of the U.S. Department of Agriculture.

Edward J. Lincoln

On April 7 answered questions for Joanne Thornton of Washington Forum on the yen-dollar market.

On April 8 lunched with Rodney Armstrong and discussed the current auto situation.

On April 19 discussed Japanese macroeconomic policy with Ben Crane of the House Banking Committee staff.

On April 27 lunched with Doug Rosenthal (former Antitrust Division, International Commerce Section Chief) to discuss co-chairing a conference on the legal aspects of dealing with Japan.

On April 28 attended the Japan Desk Officers' luncheon (organized by Maureen Kirkpatrick of CIA) to hear Jim Murphy speak.

On May 4 lunched with Mark Minton of the Department of State to discuss U.S.-Japan relations.

On May 13 attended a lecture and luncheon at the Wilson Center to hear Yoshitomi of EPA discuss macroeconomic policy.

On May 14 discussed U.S.-Japan economic relations with a staff member of the U.N. Association in New York.

On May 17 discussed autos and other trade problems with Professor Frank Langdon of the University of British Columbia, who is working on further research in this area.

On June 2 discussed current U.S.-Japan economic relations with Bill Panttaja, an active participant in the American Chamber of Commerce in Japan.

On June 14 assisted Professor Charles Pearson of Johns Hopkins University, School of Advanced International Studies, who is starting research on U.S.-Japan relations.

On June 17 assisted Peggy MacGregor of GAO on questions concerning financial markets in Japan.



On June 18 attended a reception for Professor Hideo Sato of Yale University.

On June 24 lunched with Phil Trezise of Brookings to discuss current economic relations.

Susan MacKnight

On April 21 discussed the robotics industry with Jack Baranson of Developing World Industry and Technology, Washington, D.C.

On June 2 provided Professor Stanley Stark of Michigan State University with information on Japanese investment in the United States.

On June 4 provided Carl Green of Wender, Murase & White, Washington, D.C. with information on the American and Japanese machine tool industries.

On June 15 provided Lucille Makarov of General Motor Corporation's Technical Center in Warren Michigan with information on Japan's fifth-generation computer project.

On June 16 provided Hideo Ishii of the Consulate General in Atlanta with information on Japanese investments in the Southeastern United States.

On June 16 provided Tom Lent of General Motors Corporation with information on Japanese manufacturing investments in the United States.

On June 23 discussed the Japanese telecommunications market with Dr. Sumiye Okubo of GTE Laboratories, Waltham, MA.

Fumiko Mori

On April 2 talked with Bill Duncan, JAMA, regarding the beef issue and provided information on Japanese beef imports.

On April 8 attended Japan Commerce Association luncheon where Counselor Ota of the Japanese Embassy spoke on American press coverage of trade issues.

On May 5 talked with Keiko Foster, consultant, on Japanese agriculture.

On May 10 talked to Edward Krapels, consultant, on Japan's energy security.

On May 19 talked with David Vance and Lucian Pugliaresi of the Department of State about Japan's energy security.

On May 20 talked with Yoshihiko Numakura, Japan National Oil Corporation, about Japan's energy security.

On May 24 talked to Ron Morse, Wilson Center, about energy security matters.

On May 24 talked to Tatsumiya, Mitsubishi International Corporation, regarding trading companies' overseas energy development projects.

On June 1 talked to Steve Barrell, free lance writer, about the Pacific defense issues.

On June 1 talked to Mr. Numakura, Japan National Oil Corporation, about oil deals in the Middle East.

On June 3 talked to Richard Sorich, consultant, about U.S. Chamber of Commerce report on service trade.

On June 4 talked to John Matthews, Japanese General Consulate in Kansas City, about Japan's market access announcement.

On June 9 talked to Heather Kurent, consultant at Harbridge House, about Japan's foreign aid.

On June 11 attended the Wilson Center luncheon where the speaker was David Denoon, Deputy Assistant Secretary for International Affairs, Department of Defense.

On June 24 talked to Dr. Kim Woodard, China Energy Ventures, on Sino-Japanese economic relationship and energy exploration.

On June 25 talked with Mark Scheland, National Academy of Sciences, on Japan's management training in Southeast Asia.

Barbara Wanner

On April 1 talked with Calman Cohen, Emergency Committee for American Trade, concerning reciprocity legislation.

On April 7 sent Peter Lennon, Office of Senator Carl Levin, (D, MI), JEI Report B concerning Solarz Hearings.

On April 7 talked with Alison Brenner, House Foreign Affairs Committee concerning bills focusing on Japan's defense spending.

On April 8 lunched with Pat Eveland, Office of Pre. Bill Frenzel (R, MN) and talked about trade policy.

On April 15 attended Senate Banking Committee hearing on export controls.

On April 16 had lunch with Joe Gavin, U.S. Council for International Business, and discussed pending trade legislation.

On April 21 attended House Public Works Committee hearing on Export Trading Company Act.

On April 23 lunch with Vance Hundeman, House Foreign Affairs Committee, and Peter Lennon, office of Senator Carl Levin (D, MI) and discussed legislation focusing on Japan's defense efforts.

On April 26 talked with Rep. Paul Findley (R, IL) regarding trade issues.

On April 27 talked with Gregg Rubenstein concerning defense co-production.

On April 27 attended House Asian and Pacific Affairs Subcommittee hearing on Japan's economic development.

On April 28 met with Mr. Takeuchi, Embassy of Japan, concerning defense co-production and Japan's aviation industry.

on April 30 lunched with Captain Nipiere Smith, Department of Defense and discussed defense co-production.

On May 18 attended press conference/luncheon at National Press Club featuring USTR William Brock.

On May 19 and 20 attended House Banking Committee hearing on Export Trading Company Act.

On May 20 attended Federal Bar Association seminar on international trade law.

On May 21 lunched with Ann Dulaney, House Ways and Means Trade Subcommittee and discussed trade legislation.

On May 24 attended House Ways and Means Trade Subcommittee hearing on trade in services and high technology products.

On May 26 attended Joint Economic Committee hearing on U.S.-Japan trade.

On May 26 lunched with Barbara Dudeck, American Honda Corporation, concerning local content legislation.

On May 27 lunched with Tim Curran, Columbia University, and discussed reciprocity legislation.

On June 2 lunched with Marian Malashevitz and Kent Hughes to discuss trade legislation..

On June 4 lunched with Gregg Rubenstein, State Department, concerning upcoming U.S.-Japan security talks.

On June 4 talked with Rep. Don Pease's (D, OH) office concerning legislation amended trade adjustment assistant program.

On June 4 talked with Phil Ola, House Steel Caucus, concerning legislation focusing on steel quotas.

On June 7 lunched with Susan Walsh, Aerospace Industry Association, concerning Export-Import Bank Funding.

On June 8 attended National Association of Manufacturer's regulatory briefing on trade policy.

On June 14 attended House Ways and Means Trade Subcommittee hearing on Worker Retraining Program.

On June 15 attended Senate Finance Committee's markup of reciprocity legislation.

On June 15 lunched with Susan Lynner, Neumyer Associates and discussed trade legislation.

On June 16 attended Senate Foreign Relations Committee hearing on U.S. Asian policy.

On June 23 attended Joint Economic Committee hearing on Japanese productivity.

On June 28 talked with Carmen Blondin, NOAA, about U.S.-Japan fisheries relations.

On June 30 met with Rod Moore, Office of Rep. Don Young (R, AK) concerning U.S.-Japan fisheries relations.

Yoshio Nakamura

On April 29 discussed U.S.-Japan trade relations with Don Businger of the Department of Commerce.

On May 21 talked with Jim Murphy, USTR about U.S.-Japan economic relations.

On June 2 met with Amelia Porges, USTR, and discussed U.S.-Japan economic relations.

On June 11 discussed service trade with Geza Feketekuty, USTR.

On June 22 discussed U.S.-Japan economic relations with Joe Massey, USTR.

On June 22 talked with James Galbraith, Joint Economic Committee, about the U.S. economy.

On June 23 discussed U.S.-Japan relations with Ava Feiner of Senator Bradley's office.

4. Speeches and Presentations by JET Officials

On April 20 Robert Angel spoke to a group at the Japan Center at the University of North Carolina, Raleigh.

On April 26 Robert Angel gave a speech at Madison University on U.S.-Japan economic relations.

On May 4 Robert Angel spoke on U.S.-Japan relations to a group of visiting Colgate University students.

On May 5 Robert Angel briefed a business seminar at the Brookings Institution on U.S.-Japan economic relations.

On May 6 Robert Angel spoke to a group of students and faculty at the New York State University at New Paltz, NY about U.S.-Japan economic relations.

On May 20 Robert Angel spoke to a group of businessmen in Utica, NY about current U.S.-Japan economic relations.

On June 18 Robert Angel briefed the Japan Steel Exporters Association public relations mission to the United States about the current environment and public opinion.

On April 4 Edward Lincoln attended the Association for Asian Studies annual convention in Chicago and presented a paper on the political-economics of railway technology.

On May 11 Edward Lincoln spoke to a group of Japanese officials in Washington as part of their year in the U.S.-Japan program at Harvard.

On May 20 and 21 Edward Lincoln attended a symposium on the Asian Pacific at the National Defense University where he presented a paper on Japan's raw material situation.

On June 3 Fumiko Mori gave a speech at the Japan Commerce Association wife's luncheon at the Kenwood Country Club. She spoke on social changes in the United States.

## 5. Press and Media Relations

### Robert Angel

On April 6 discussed U.S.-Japan relations with Asahi Shimbun Bureau Chief, Yasushi Hara.

On April 8 was interviewed by Asahi TV regarding U.S.-Japan trade frictions.

On April 12 provided Adam Myerson of the Wall Street Journal Editorial Board with information on U.S.-Japan economic relations.

On April 19 provided Ed Nichols of the San Diego Union with information about U.S.-Japan economic relations.

On May 11 provided Edmund Fawcett of the Economist Magazine with information on current U.S.-Japan relations.

On May 17 provided Diane Connolly of Reader's Digest with information about U.S.-Japan economic relations.

On June 10 discussed current U.S.-Japan relations with Mr. Sugita of Nihon Keizai.

### Edward Lincoln

On April 7 answered questions for CBS news staff person regarding yen-dollar rate and balance of payments history.

On April 12 lunched with Rich Kirkland of Fortune Magazine to provide background information for his subsequent article on the yen-dollar market.

On April 15 and 16 provided information on the yen-dollar market to Bob Samuelson of National Journal.

### Susan MacKnight

On April 1 discussed Japanese investment in Ohio with Peter Almond of the Cleveland Press.

On April 15 provided Alex Freedman of the New York Times with information on the profitability of Japanese companies.

On April 27 provided Dori Jones of Business Week with information on what Japanese-made products are subject to import restrictions in the United States.

On June 3 provided Paul Kahn of Newsday with information on Japanese investments on Long Island.

On June 14 provided Karl Schoenberger of the Los Angeles Times with information on Japanese investment in the United States, and the management practices of U.S. manufacturing affiliates of Japanese firms.

On June 18 provided Daniel Mintz of the Des Moines Register with information on the U.S. market for small Japanese-made tractors.

Fumiko Mori

On May 3 talked with Mr. Mizutani, Tokyo Shimbun, regarding Japanese manufacturers in Los Angeles and San Francisco, and discussed general trade issues.

On May 18 talked to John Starrell, Journal of Commerce, about Sino-Japanese economic relations.

On June 3 talked to John Starrell, Journal of Commerce, about Chinese Premier Zhao's visit to Tokyo.

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NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes XX or No \_\_\_\_\_

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes \_\_\_\_\_ or No \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Robert C. Angel  
Signature

7/23/82  
Date

Robert C. Angel  
Please type or print name of  
signatory on the line above

President  
Title